

# Keep What Works, Fix What Doesn't

A Guide for UltraTax CS® Users

Learn how to enhance your UltraTax CS investment and create a more efficient, secure, and profitable future with tools outside of the Thomson Reuters® ecoystem.





# **Table of Contents**

SECTION 1	The Real Cost of "That's Just How It Is" ( Settling) 1
	Still Running FileCabinet CS?
	Tried Making the Jump to Onvio?
	Thinking You're Stuck with NetClient CS?2
	The Real Costs of Inadequate Software3
SECTION 2	Beyond "Good Enough": What Your Tech Stack Should Actually Do For You and Your Clients
	Understanding Document Management Systems6
	The Critical Role of Client Portals7
	What Your Document Management and Portal Platform Should Actually Do For Your Firm
SECTION 3	Transform Your Practice (Without Breaking What Already Works)
	SmartRouting: Built for UltraTax CS Users
	Your Workflow: With & Without SmartVault
	Making it Stick: Getting Staff on Board
	Communicating the Change to Clients
SECTION 4	Your Path Forward19

#### **EXECUTIVE SUMMARY**

If you're reading this, you're likely at a defining moment in your accounting practice's journey. As an UltraTax CS<sup>®</sup> user, you've invested in powerful tax preparation software that serves as the backbone of your practice.

But if you're like many firms we talk to, the ecosystem you think you're stuck with (spoiler alert: you're not) – particularly when it comes to document management workflows and client collaboration – isn't exactly making life easier.

Maybe you're watching FileCabinet CS® sunset, or perhaps you took a chance on Onvio® only to find yourself muttering "not again" during system outages or when struggling with overly-complicated features.

Or maybe you're just tired of telling clients, "Let me dig that up for you," when they need last year's return because NetClient CS® is too complicated for them to find what they need themselves.

This guide isn't about throwing out everything and starting over. Your investment in UltraTax CS is solid – we're talking about enhancing it with tools that make processes more enjoyable and efficient for your team and clients.

You'll learn how to evaluate your current situation, understand the real costs of inadequate document management, and see a clear path toward a more efficient, secure, and profitable future.



RhodyDeaner • 3y ago

Following this. We're having similar issues as some have mentioned here. FC seems to be slowing down, and NetClient is just awful. We've been using both for years. We're not leaving UltraTax, but need a better client portal solution, and seems like we need to start thinking about FC sunsetting or being over capacity.



# Chapter 1: The Real Cost of "That's Just How It Is" ( ... Settling)

While UltraTax CS itself remains a powerful tax preparation app, its companion document management and client portal solutions present a challenging choice. Let's break down where you might be:

#### **Still Running FileCabinet CS?**

You're dealing with limitations that become more painful every day:

- A measly 100GB storage cap forcing impossible choices about document retention
- Client restrictions that cap your growth potential
- No cloud access, making remote work a pipe dream
- Manual document routing eating up billable hours
- End-of-life status meaning no new features or support
- Security features that haven't kept pace with modern threats

#### **Tried Making the Jump to Onvio?**

If you've already attempted to modernize with Onvio, you might be experiencing:

- The joy of system outages during peak season
- Workflow disruptions that leave you scrambling
- An interface that feels like it was designed to frustrate
- Customization options that range from limited to nonexistent
- · The need to adapt your processes to the software, rather than vice versa





#### Thinking You're Stuck with NetClient CS?

Like FileCabinet CS and Onvio, NetClient CS represents another compromise within the Thomson Reuters ecosystem. While it provides basic portal functionality, it falls short of what firms need for efficient collaboration and document sharing. You're likely experiencing:

- An outdated interface that frustrates both staff and clients
- Limited customization options
- Clunky document sharing that requires multiple steps
- Complicated user management and access controls
- Integration issues even within the Thomson Reuters ecosystem
- Storage limitations that force difficult choices
- Poor mobile experience for clients trying to access documents
- Complex setup and maintenance requirements
- Inconsistent performance during peak periods
- Basic security features that may not meet modern compliance needs

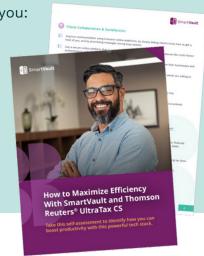
#### Self-Assessment: How Efficient Is Your Firm with UltraTax CS?

Feeling stuck with a slow workflow, but not sure where to start? This self-assessment will help you identify where your workflow needs attention and show you proven solutions that integrate with your existing UltraTax CS setup.

Written specifically for UltraTax CS users, this assessment will show you:

- Which manual processes you can automate today
- How to eliminate document routing headaches
- Ways to connect UltraTax CS with secure client portals
- Steps to standardize your document management

**Take the Assessment** 





#### The Real Costs of Inadequate Software

Here's the thing about technology: it's either making your life easier or making it harder. There's really no in-between.

With unreliable document management and portal systems – those solutions you've been "making work" but are actually making you work harder than you should – let's consider what's really happening in your practice:

#### **Lost Revenue (That You Might Not Even Know About)**

When <u>storage limitations</u> and inefficient portals force you to cap client capacity or manual processes consume billable hours, your firm's growth potential suffers. Many firms don't realize they're leaving thousands of dollars on the table each month due to:

- Every minute spent hunting for documents across disjointed systems
- Storage limits forcing you to turn away new clients
- · Manual document routing and portal management consuming valuable billable hours
- · Time wasted helping clients navigate clunky portal interfaces
- Staff overtime dealing with portal access issues and document requests
- · Physical storage, printing, and shipping costs when digital solutions fail

The productivity gap between firms using modern systems and those with legacy solutions grows wider every tax season. Your staff is spending hundreds of hours on manual tasks that could be automated, directly impacting your bottom line.



wrrooteCPA + 2y ago

I came from a firm using Ultratax and the CS suite (NetClient for portal, FileCabinet for docs, and Practice for CRM). Thomson Reuters is primarily pushing Onvio instead of the CS suite, and I have generally not heard good things. Plus they've had a ton of problems with outages this year in their VO setup.

I would not recommend NetClient or FileCabinet. They're dated and difficult. Our clients had TONS of headaches with NetClient and admin lost hours and hours walking clients through use on the phone.



#### The Great Staff Exodus

Forcing staff to wrestle with outdated technology and complicated portal systems creates unnecessary friction. Your employees expect tools that enable rather than hinder their work. The impact is clear:

- Young professionals expect modern tools not workarounds from 2005
- Remote work shouldn't require multiple logins and complex VPN setups
- Training on outdated systems and portals takes longer and yields poorer results
- Your best people are likely job hunting if they're wrestling with outdated tech daily
- Time wasted managing client portal access and troubleshooting issues

As <u>Kristie Agar of O'Connor and Agar CPA</u> discovered, the right technology can transform staff experience: "SmartVault is so easy to use. I did a quick screen share showing our seasonal hire the interface, and she was off and running without excessive training."

#### The Client Experience Gap

Today's clients expect instant access to their documents, seamless communication, and professional digital experiences. Think about it: your clients manage their bank accounts from phones, stream movies instantly from anywhere, and order groceries with a click – but with NetClient CS, they struggle with:

- An outdated portal interface that frustrates them
- Limited mobile access to their documents
- Multiple login credentials for different services
- Complex document sharing processes
- Slow portal performance during peak times

#### Security: The Thing Keeping You Up at Night

If you're using basic security features in 2025, you might as well leave your front door open. As cybersecurity threats evolve, basic security features no longer provide adequate protection for sensitive client data. Firms need:

- Real security frameworks
- Automated, reliable data backed up in the cloud for business continuity
- Actual compliance tools
- Protection that works in the real world
- Modern data encryption standards



# Thinking Outside of the Ecosystem: How Outdated Platforms Hold You Back

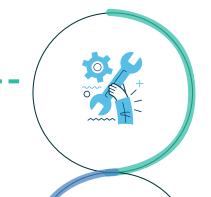
For UltraTax CS users, these challenges are particularly pressing as Thomson Reuters phases out FileCabinet CS, Onvio users report ongoing difficulties, and NetClient CS falls further behind modern portal capabilities.

#### **Operational Efficiency**

Firms waste valuable hours managing disconnected systems and wrestling with complicated user management. Teams struggle with redundant data entry and time-consuming maintenance, while integration issues prevent streamlined workflows, even within the Thomson Reuters ecosystem.

#### **Security & Compliance**

Aging systems introduce growing security vulnerabilities, while fragmented platforms create inconsistent audit trails and risky data silos. Meeting evolving compliance requirements becomes increasingly complex with outdated technology solutions.



#### **Growth & Innovation**

Legacy systems create barriers to expansion and market growth, while limited customization prevents firms from building distinctive brands. Without modern collaboration tools, firms miss opportunities to innovate and adapt to emerging practice areas.



#### **Client & Staff Experience**

Modern clients expect seamless digital experiences but face frustrating, outdated portals and inefficient document sharing. Staff burnout rises from constant workarounds and complex processes, while onboarding new clients requires excessive time.



# Chapter 2: Beyond "Good Enough": What Your Tech Stack Should Actually Do For You and Your Clients

Here's the thing: Just because these scenarios are common doesn't mean they're normal. Sure, tax work will always have its headaches (we're looking at you, K-1s that arrive on April 14th), but wrestling with clunky DMS and portal systems shouldn't be one of them.

#### **Understanding Document Management Systems**

A <u>document management system (DMS)</u> is a robust solution designed to store, manage, track, and secure digital documents. Think of it as a digital filing cabinet – except this one doesn't lose documents, require manual sorting, or prevent you or your clients from accessing docs on the go.

Accounting firms can't settle for DMS solutions that offer simple file storage. You need advanced features tailored to the unique needs of your profession, helping you create and efficiently manage your end-to-end document workflows.

#### The Downside of Generic DMS Solutions

There are countless DMS platforms on the market, with many generic options marketing to every business and industry. However, these basic file storage and sharing solutions create significant challenges for accounting firms:

- **Industry Automation Gaps:** Generic DMS force accountants to manually organize tax documents and handle workflows that should be automated, leading to wasted time and costly errors.
- **Integration Problems:** Without integration with your tax prep software, you'll spend hours manually transferring data between systems, creating fragmented workflows.
- **Security Shortcomings:** Standard DMS lack the robust security features accounting firms need, putting client data at risk and making compliance a constant challenge.
- **Growth & Service Barriers:** As your firm grows, generic DMS restrict your potential with limited storage, weak collaboration tools, and no accounting-specific features.



#### The Critical Role of Client Portals

Remember when we thought faxing was cutting-edge? Those days are gone (at least for most of us). Today's clients expect the same **smooth digital experience** they get from their bank – not a portal that feels like it was designed when fax machines were cool.

They want to sign documents on the go or in their neighborhood coffee shop. And believe it or not, it's not like your clients enjoy calling or emailing you to get that W2 they need. It's much faster for them to just access docs by themselves.

#### The Problem with Basic Portal Solutions

Many firms struggle with inadequate portal solutions like NetClient CS that create more problems than they solve. For example, outdated interfaces frustrate both staff and clients, leading to increased support calls and wasted time.

#### Limited Functionality:

Basic portals often lack modern features like:

- Mobile accessibility
- Integrated eSignature
- Customizable branding
- Bulk document sharing

#### Technical Limitations:

- Complex user management across multiple products
- Poor performance during peak tax season
- Limited storage capacity
- Basic security features that may not meet compliance needs

#### Integration Issues:

- Multiple logins required for different services
- Manual document routing between systems
- Disconnected workflows between tax software and portal





# What Your Document Management and Portal Platform Should Actually Do For Your Firm

Let's look at how the right technology can impact key areas of your practice.

#### Operational Efficiency: From Chaos to Control

When <u>John Coleman's firm</u> was struggling with inefficient document management, they could handle about 400 tax returns per season. "We were drowning in manual processes," he recalls. After implementing a modern solution, everything changed.

"We went from preparing about 400 tax returns to over 670—more than we have ever done. This growth was only possible because we found a better way to manage our documents and client communications."

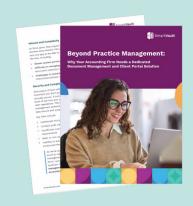
The key was automating the routine tasks that consumed valuable time. Instead of staff manually filing documents, modern systems automatically organize tax returns and source documents. "It's so quick and much more efficient than what we used to do, and our admin loves it because she doesn't have to go through and manually pull those pages and send them." And rather than playing email tag with clients, secure portals streamline communication and document collection.

Another bonus? Better work-life balance – even during the busy season. John's children play baseball, and he's passionate about being at their games. "I was afraid I was going to miss my children's games due to my work," he says. "That never happened during this tax season. I was front and center not only for each game, but also every practice."

#### The Concern With the "All-in-One" Promise

Practice Management (PM) systems play a vital role in running an efficient accounting firm. No question about that. But when these platforms try to be everything to everyone, promising an "all-in-one" solution, something has to give. Too often, what gives are the essential functions firms rely on daily — especially document management and client portals. Instead of robust, specialized tools, firms end up with underdeveloped features that create more problems than they solve.

Want to learn how leading firms are maximizing their Practice
Management investment while avoiding the "all-in-one" trap? Through
real-world examples and expert insights, our *Beyond Practice Management* guide demonstrates how firms can complement their PM
software with specialized document management tools.



**Download the Guide** 



#### **Growth & Innovation: Breaking Through Barriers**

Nick Boscia, CPA of Boscia & Boscia faced a common dilemma: how to grow the practice without sacrificing work-life balance. The answer lay in modernizing their document management approach. "Operating our tax practice was really difficult before," Nick shares. "Collecting and sharing documents with clients was incredibly inefficient and time-consuming because our clients followed different processes. They were either dropping off physical paper and then we'd have to scan it – and obviously that's super inefficient – or they'd send us documents in an unsecure email."

After implementing a modern solution in 2019, Nick <u>doubled</u> the firm's client base, dramatically improved retention, and achieved the holy grail of the accounting world: making more money while working less.

"If I have to be in my firm every day working for it to operate, I'd never be able to go on vacation and do the things that I love outside of work," he explains. "If you're not living your dream life, there are tools out there to make your firm better and give you the life you want...My fiancé and I just went to Bali for two weeks and our firm ran completely fine without me there."

Modern platforms enable growth by eliminating the traditional constraints of paper-based systems and basic digital storage. With unlimited storage, automated workflows, and scalable user management, firms can focus on growth instead of administrative overhead.

## Accomplish this at your firm.

Featuring insights from Nick Boscia, CPA, EA, and Nick Sinclair, Founder of TOA Global, our guide, Work Less, Earn More: How to Build a Self-Sustaining Accounting Firm provides actionable steps to transform your firm from a time-consuming venture into a self-sustaining practice.

**Download the Guide** 





#### Security & Compliance: Protection Without Friction

Eric Green initially looked for a modern solution to address security concerns. "I want to ensure our documents are securely backed up and accessible from anywhere," he explains. "For firms and their clients, safely and securely maintaining documents is integral to any business continuity plan. This means getting everything — and I mean everything — into the cloud. This ensures I have reliable backups, so if anything happens to my data or office, I can access the backups and rapidly resume operations."

Eric also notes that accountants deal with documents that identity thieves would see as a goldmine. "We receive social security numbers, copies of tax returns, bank statements, utility bills, etc. The movement of this information back and forth simply cannot go through email." The right client portal can completely eliminate those emails, enabling clients to upload, view, and download documents from the portal.

A modern system provides bank-grade security, detailed audit trails, and granular access controls without creating barriers to productive work.

But the benefits of having a modern platform went far beyond security: The real surprise was the **staggering \$150,000 per year** in productivity savings for his firm.

"We accomplish this because we've streamlined workflows and made the onboarding process more efficient. We also created a template with our folder set-up. Regardless of which staff person at Green & Sklarz onboards a new client, the process remains consistent: Each client receives the same folder structure and uploads their files accordingly, saving us hours of time."

By streamlining client onboarding and eliminating time-consuming manual document management tasks, his team was able to redirect that billable time toward more revenuegenerating client work.

#### Client & Staff Experience: Making Everyone's Life Easier

Dawn Brolin, CPA, CFE, discovered how modern technology could transform both client and staff experience. "What I love about having a <u>single source of truth</u> for clients specifically is that all their source documents are easily accessible. If they need copies of tax returns to buy a home, they can quickly find what they need – all without our assistance."

This self-service capability doesn't just make clients happy, it frees up staff time for higher-value work. When clients can easily access their documents, complete and sign forms electronically, and securely share files, everyone wins. Staff spend less time on administrative tasks and more time serving clients.

As these firms discovered, the impact of having the right technology goes far beyond simple file storage – it touches every aspect of how your practice operates and grows.



# **Chapter 3: Transform Your Practice (Without Breaking What Already Works)**

When evaluating alternatives, it's critical to understand not just what you're moving away from, but what you're moving toward.

#### Thomson Reuters vs. SmartVault

Thomson Reuters' document management and portal solutions – from the sunsetting of FileCabinet CS to the antiquated NetClient CS – present accounting firms with significant limitations and challenges. Here's how **SmartVault** offers a more robust, modern alternative:

#### Infrastructure & Reliability

While Thomson Reuters users struggle with system outages, storage limits, and performance issues, SmartVault delivers:

- 99.999% uptime ensuring consistent access (no system outages)
- Unlimited cloud storage and client capacity
- Reliable performance even during peak tax season
- Modern cloud infrastructure supporting remote work

#### Client Experience

Thomson Reuters' fragmented solutions often create a disjointed client experience. SmartVault transforms client interaction through:

- An intuitive, modern client portal included at no extra cost
- Mobile-friendly access to documents and signatures
- Streamlined document collection and sharing
- Real-time collaboration capabilities
- A custom branded client portal with your firm's logo





#### Practice Management

Unlike Thomson Reuters' rigid systems, SmartVault adapts to your firm's needs:

- Automated document routing
- Comprehensive client onboarding tools
- Integrated eSignature
- Customizable templates and organizers
- Flexible user permissions and access controls

#### Integration Capabilities

While maintaining your UltraTax CS investment, SmartVault enhances your workflow through:

- Direct integration with UltraTax CS for automated file routing (more on page 14)
- Seamless connections with other popular tax and accounting platforms
- Automated folder creation and file organization
- Standardized naming conventions across systems

#### Security & Compliance

SmartVault provides enterprise-grade security that modern firms need:

- SOC 2 Type 2 compliance
- Bank-grade encryption
- Comprehensive audit trails
- FINRA, SEC, and GLBA compliance support
- Automated backup and disaster recovery

#### Support & Training

Unlike Thomson Reuters' often-criticized support, SmartVault offers:

- Dedicated onboarding specialists
- · Comprehensive training programs
- US-based customer support
- Regular platform updates based on user feedback

Detailed product comparisons are available here:

- SmartVault vs. FileCabinet CS
- SmartVault vs. Onvio
- SmartVault vs. GoFileRoom



# When Innovation Gets Acquired: The SafeSend Acquisition and What It Means for Firms

Thomson Reuters acquired SafeSend in January 2025, and the accounting community's reaction speaks volumes about Thomson Reuters' reputation in the software space. Given their track record with acquired products like SurePrep and TaxCaddy, coupled with their own products like FileCabinet CS, Onvio, and NetClient CS, many CPAs are predicting a similar fate for SafeSend — a once-innovative solution that may soon struggle with the same issues plaguing other Thomson Reuters software. And if history repeats itself, firms can look forward to the traditional post-acquisition "innovation fee" (aka price hike) that seems to follow every Thomson Reuters purchase.

This latest acquisition reinforces why forward-thinking firms are breaking free from Thomson Reuters' ecosystem wherever possible. While UltraTax CS remains solid for tax preparation, firms are increasingly turning to independent, specialized solutions for critical functions like document management and client collaboration — areas where Thomson Reuters has consistently fallen short of modern practice needs.

#### The reactions from accounting professionals have been telling:





#### **SmartRouting: Built for UltraTax CS Users**

Imagine if your documents could organize themselves – no more playing "where did I save that?" or creating elaborate folder naming systems that only you understand. That's what <a href="SmartRouting">SmartRouting</a> does, and yes, it's as awesome as it sounds. Instead of cobbling together workflows across multiple Thomson Reuters products, SmartRouting provides:

#### **Automatic Organization**

- Prints returns directly from UltraTax CS into organized, secure client folders
- Creates standardized folder structures automatically
- Maintains consistent file naming across your tech stack
- · Routes documents instantly to the right location

#### **Intelligent Processing**

- Learns from your UltraTax CS naming conventions
- Adapts to your firm's organizational preferences
- Handles both individual and bulk document processing
- Maintains standardized naming across your tech stack

#### **Error Reduction**

- Eliminates manual filing errors
- Reduces risk of misplaced documents
- Ensures consistent organization

#### **Real Results: A Case Study**

When Kristie Agar of O'Connor and Agar CPA opened her firm, she was determined to find solutions that could streamline operations and provide a better client experience after years of struggling with Onvio. SmartVault delivered immediate results:

- Achieved a completely paperless workflow
- Simplified signature processes with unlimited eSignatures
- Enhanced client connectivity through an easy-to-use portal
- · Streamlined document management and tax return handling
- · Reduced training time for seasonal staff

"We don't waste time hunting documents across different programs, as everything is organized right in SmartVault," Kristie explained. This efficiency and organization are why she enthusiastically recommends SmartVault to her peers.



**Read the Story** 



#### Your Workflow: With & Without SmartVault

Automatically and effortlessly route and organize files with SmartRouting by SmartVault

### With SmartVault & UltraTax CS

## Without SmartVault & UltraTax CS

#### **Onboarding Clients & Requesting Documents**

Send a request list showing clients what forms and documents to complete and upload online



Manually request and remind clients to submit documents and forms via email, mail, or bringing them to the office

Track submittal status in a dashboard and quickly send clients reminders



Manually track submittal status and remind clients

Receive a notification when documents are uploaded; they're automatically saved in the correct folders



Manually organize, name, and save documents as clients provide them

#### **Document Organization, Storage, and Staff/Client Access**

Documents organized and stored digitally in a DMS and client portal



Documents scattered across folders, computers, and filing cabinets

Accountants, staff, and clients can securely access files anytime, anywhere



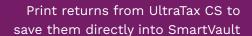
Difficult to find, organize, and share files

Can review, approve, sign, and share docs all through one system



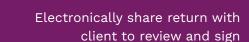
No centralized digital storage for staff or clients to self-serve

#### **Processing Tax Returns**



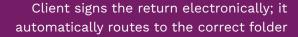


Manually save return into SmartVault





Send completed return for client review and signature





Clients return signed documents by mail, email, or dropping them off in person

I used to have to print returns to a temporary folder, then upload and sort each one. With SmartRouting, I go straight from UltraTax into SmartVault with one click. It's a huge time-saver."

Kristie Agar of O'Connor and Agar CPA



#### **Making it Stick: Getting Staff on Board**

The key to successful adoption is making the transition feel manageable and valuable to your team. SmartVault has multiple onboarding packages, including one with dedicated training tracks for different roles in your firm, making this process seamless.

#### **Before Launch:**

- Migrate your data into SmartVault (We can help with that!)
- Identify and train "power users" who will attend SmartVault's Champion Session program
- Access role-specific training materials through SmartVault Academy
- Document new workflows (your dedicated Onboarding Manager can assist!)
- Set clear expectations with implementation timelines

#### **During Implementation:**

- Establish a clear support system for staff questions
- Schedule regular check-ins with staff to address concerns
- Use SmartVault's specialized training sessions for different departments
- Leverage SmartVault Academy's workflow-specific guides and videos

#### Post-Launch:

- Share success stories and celebrate small wins
- Stay current with new features through SmartVault Academy training and the SmartHub
- Provide feedback to your Customer Success Manager for continuous improvement

## Client Collaboration Guide: CPAs' Tips for Managing Difficult Clients, Increasing Engagement, and More

Every CPA feels the pinch — unanswered phone calls, unreplied emails, ignored pleas to just attach one missing document or fill out one measly tax preparation survey. The flood of documents at 6pm on April 15, frantic clients expecting you to work miracles, and then complaining and threatening when they face extra fees and penalties due to their own procrastination. If this sounds like you and your firm, you're not alone. This client-engagement crunch is a rite of passage for every firm.

Introducing "The CPA's Guide to Creating an Engaged, Cooperative Client Base" – your roadmap to smoother operations and happier clients. This free guide gives practical tips for managing difficult clients, setting boundaries, empowering your clients, and more to improve their collaboration.

**Download the Guide** 



#### **Communicating the Change to Clients**

Clear client communication is crucial for a smooth transition. SmartVault provides resources to make this process easier.

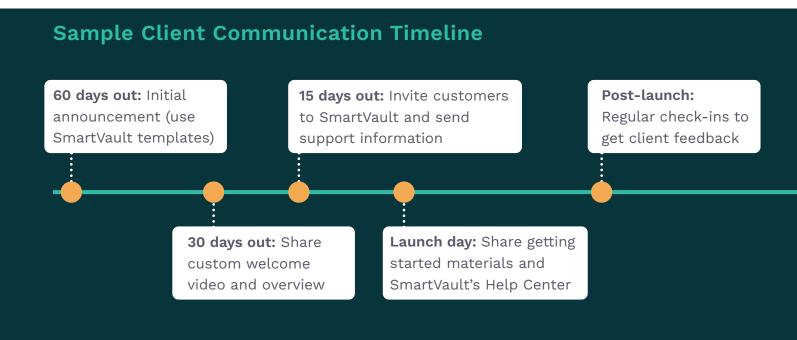
#### Before the Change:

- Use SmartVault's communication templates to announce the upgrade
- Share custom welcome videos created by SmartVault for your clients
- Access client-ready training materials from SmartVault Academy
- Leverage SmartVault's FAQ documentation to address common concerns

#### **Key Messages to Emphasize:**

- Bank-grade security protecting sensitive data
- 24/7 access to documents through web and mobile apps
- Streamlined document submission through client portal
- Direct, secure communication channels
- Enhanced service experience through modern technology

This transition demonstrates your firm's commitment to providing better service through modern technology. With SmartVault's comprehensive support resources, you can focus on serving clients while the platform handles the technical details.





#### Communicating SmartVault's Value to Your Clients

Share these benefits in your transition communications to help clients understand the value of the new processes and portal. Focus on the improvements that matter most to your specific client base – whether that's the convenience of mobile access, the security of their sensitive data, or the time saved with digital signatures. Remember to emphasize that this upgrade is part of your commitment to providing better service and protecting their information.

#### **Before SmartVault**

#### **After SmartVault**

Emailing sensitive documents, hoping they reach the right person	Upload documents directly to a portal (like having a digital safety deposit box)
Playing phone tag to get tax documents signed	Sign documents anywhere, anytime from your phone or tablet
Waiting for office hours to get copies of past returns	Easily access your documents 24/7 from any device
Wondering if your accountant received your documents	Get automatic notifications when documents are received and processed
Searching through email threads for important documents	Find any document instantly in your organized, searchable portal
Scheduling office visits to review documents together	Collaborate remotely with secure document sharing
Keeping track of paper copies for your records	Access a complete digital archive of all your documents
Limited to office hours for document requests	Submit documents and requests anytime that works for you
Unsure if you've sent everything needed	Track outstanding items with automatic reminders and checklists
Coordinating with multiple family members for signatures	Get multiple signatures easily with digital workflows



### Conclusion: Your Path Forward

Breaking up with FileCabinet CS, Onvio, or NetClient CS isn't as scary as it seems. Think of it like upgrading from that flip phone you held onto way too long – you'll only wish you'd done it sooner.

As we've seen from firms like Nick Boscia's, who doubled their client base, and Eric Green's, who saves \$150,000 annually, the right technology can transform your practice from constantly struggling to keep up into a streamlined, profitable operation.

#### Why Now?

Let's face it – FileCabinet CS is sunsetting, Onvio keeps letting you down, and NetClient CS feels more outdated by the day. None of those solutions can keep up your practice or clients' expectations.

Remember, this isn't above finding a new tax prep app – Your investment in UltraTax CS is solid. This is about enhancing your UltraTax CS experience with integrated solutions.

#### Take the Next Step

Schedule a demo to see how SmartVault can help you:

- Automate the tedious stuff
- Protect your clients' data
- Give clients a portal they'll want to use
- Let your team work from anywhere (yes, really)
- Grow your practice without the growing pains

Learn More: www.SmartVault.com Schedule a Demo:
www.SmartVault.com/book-a-demo

SmartVault is the best investment I could have made and has provided me with the peace of mind to run my practice confidently and in the most efficient manner possible."

Drisa A Carrizo, DAC Advisory Services